

Strategic Consulting and Implementation Consortium

*Superior strategies to managing People Systems Processes Products
Projects Programmes Finances to deliver triple bottom-line*

Development Consultants



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Partnering to tackle the world's development problems!

About SCIC

We are a new generation development consulting company based in London. We undertake extensive research on social, environmental, economic and political development challenges in the mix. We undertake the crafting of integrated development strategies for implementation; and provide advice to governments, businesses and individuals focusing on needs and peculiarities of the customer. Our key drivers are high ethical values, quality and social enterprise.

Understanding purchasing as a management activity

Introduction

While purchasing has developed into an important professional practice and critical part of business ensuring supply and value chain, it is about the efficient management of input and output resources to achieve organisational short to long term objectives. This training is intended to expose participants who have purchasing functions in their organisation to the important roles that they play in ensuring a continuous flow of input variables on which output depends for an organisation to be in business and deliver return to stakeholders. Input flow must be measured against conversion process and output value deliverable in an organised, coordinated and efficient way with lead time near zero. This is management.

Objectives

The core objective of this training is to enable purchasing officers understand their value-critical functions to organisation. Efficient purchasing practice can result in cost savings to an organisation without compromising on quality of input variables that support output production of goods and services that customers love and buy at competitive prices. The course would also help participants know how to undertake supplier audit and selection, build good and lasting supplier relationships that is strategic to the entire business goal of their organisation. Ethical and legal aspects of supply contracts and engagements will be exposed in this training and e-procurement will be introduced. The training will also introduce participants to TQM.

Who will benefit?

- Company directors and executives
- Procurement and purchasing officers and managers
- Internal control officers and stores
- Quality control managers
- Production managers

Expected benefits to participants

- Understanding purchasing and the meaning of common terminologies and jargons
- Understanding supplier and buyer roles in relationship building and bargaining power
- Understand how to analyse options and choice between alternative products and suppliers
- Understand and apply TQM principles and techniques
- Understand strategic planning, strategic management and purchasing, integrated to deliver sustainable high performance
- Understand inventory forecasting and supply cycles
- Understand legal requirements of supply-buyer contracts
- Understand the ethical issues in purchasing and environmental dilemmas
- Introduce service outsourcing, offshore scenarios, and cross-border purchasing challenges
- Introducing e-purchasing and applicability in different environments

Duration

3 days

Location of Training

London, U.K.

This training can be conducted in-house on request, and overseas. Please contact us if you require this service

Training fee

Standard course fee would cover instructing, course materials, certificate of attendance, sightseeing and lunch. The course can however be organised as a packaged short training programme to include airport pickup, London city transportation and lodging.

Individuals – £1150.00 (standard)

Organisations sponsoring three or more person (10% discount) - £1035.00

Travel

Participants are encouraged to make personal arrangements early. We are able to provide general advice where this may be required

For additional information please contact us:

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This course is promoted subject to our [terms and conditions](#).